The mission of Cape Abilities is to serve individuals with disabilities by educating, counseling and providing residential, therapeutic, social and employment supports so as to empower them to achieve meaningful and valued roles in society.
CAPE ABILITIES

KEY ACCOMPLISHMENTS

- Launched a unique partnership with the Woods Hole Oceanographic Institution to create jobs for people with disabilities
- Opened a new shop in Chatham, Cape Abilities Farm to Table, creating summer jobs for students at Chatham High School’s Special Needs Vocational program
- Partnered with Mass Audubon in Wellfleet to protect terrapin turtle hatchlings with our Eastham Turtle Team
- Enlarged Centerville Pie Co. Kitchen at Cape Abilities to provide more jobs for people with disabilities
- Launched a food pantry program with Stop & Shop to create volunteer opportunities for people with disabilities and help needy families on Cape Cod
- Expanded employment opportunities through our Vending and Welcome to Cape Cod businesses
- Established a new model of Supported Living and expanded Adult Family Care and Shared Living programs
- Renovated and expanded Lyndon Center Day Habilitation area
- Expanded AbilityOne contract at Air Station Cape Cod in Bourne
- Relocated and expanded our Consignment & Thrift Shop to a historic building in Barnstable Village
- Added four new Transportation routes to increase service across Cape Cod
- Held multiple fundraisers including the 5K Walk/Run, Chefs Auction at the Naked Oyster, Annual Golf Tournament and, new this year, a Clambake and Dance at Chequessett Yacht and Country Club in Wellfleet
- Continued to increase public awareness of Cape Abilities through community events, our website, videos, photos, print and online newsletters, blog, Facebook, Twitter and media coverage

Cape Abilities Farm

- Completed construction of a new greenhouse at our Lyndon Center in Hyannis
- Strengthened Champion Chefs partnerships and increased commercial accounts
- Expanded our farm stand in Dennis
- Increased area under cultivation at our Marstons Mills farm

For the 21st consecutive year, we ended our Fiscal Year with revenues exceeding expenses

CAPE ABILITIES

AWARDS AND HONORS

- Governor Deval Patrick visited Cape Abilities Farm to learn more about our model for providing employment for people with disabilities
- Earned a three-year certification by CARF International
- For the 4th consecutive year, Cape Abilities Farm tomatoes placed in the top 10 at the Massachusetts Tomato Contest in Boston
- Shared the Barnstable Award with Centerville Pie Company for our partnership
- Honored as one of four nonprofits chosen as a beneficiary of the 2011 Seaside LeMans Race for the Cape Cod Community
- Cape Abilities Consignment & Thrift Shop was voted Number One in a Readers Choice poll by Cape Cod Newspapers
- Silver Medal for Best Farm Stand from Cape Cod Life
- Local Heroes Award from Edible Cape Cod Magazine

Cover photo: Joe Capello works at our farm in Marstons Mills. Dan Cutrona Photo

Students work at Cape Abilities Farm to Table in Chatham. Left to right, Amanda Sarno, Taylor Jaques, Jessika Ramirez, Mollie Bunting and Joanne Robinson.

Lisa Magnuson works at WHOI as part of the Cape Abilities team.

Nick Anderson and David Crowley volunteer for the food pantry program.

Ann Marie Campbell met Gov. Deval Patrick when he visited Cape Abilities Farm.
# STATEMENT OF SUPPORT, REVENUE, AND EXPENSES
FOR THE YEARS ENDED JUNE 30

## REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services Revenue</td>
<td>$9,310,438</td>
<td>$9,191,379</td>
</tr>
<tr>
<td>Revenue from commercial products and services</td>
<td>$1,118,388</td>
<td>$1,050,118</td>
</tr>
<tr>
<td>Investment and other revenue</td>
<td>$100,896</td>
<td>$54,790</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$10,529,722</td>
<td>$10,296,287</td>
</tr>
</tbody>
</table>

## EXPENSES*

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and Related</td>
<td>$7,041,111</td>
<td>$6,854,581</td>
</tr>
<tr>
<td>Occupancy</td>
<td>$773,321</td>
<td>$742,374</td>
</tr>
<tr>
<td>Transportation</td>
<td>$482,925</td>
<td>$451,908</td>
</tr>
<tr>
<td>Other program expenses</td>
<td>$2,482,875</td>
<td>$2,157,580</td>
</tr>
<tr>
<td>Legal, Audit and Other</td>
<td>$237,712</td>
<td>$415,612</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$11,017,944</td>
<td>$10,622,055</td>
</tr>
</tbody>
</table>

## PROGRAM OPERATIONAL DEFICIT

- **(488,222)** in 2011
- **(325,768)** in 2010

## CHANGE IN NET ASSETS FOR THE YEAR

- **$75,145** in 2011
- **$57,161** in 2010

*Includes management costs of $996,670 in 2011 and $1,089,503 in 2010.

# People Cape Abilities Supports

## Program participants*

- **Info & Referral**: 181
- **Vocational**: 203
- **Day Habilitation**: 132
- **Residential**: 107

## People with primary disabilities of

- **Developmental Disabilities**: 218
- **Autism**: 23
- **Seizure Disorder**: 4
- **Head Injury**: 12
- **Mental Health**: 47
- **Other**: 63

*Individuals may participate in more than one program*
Shawn Heffernan with one of the protective enclosures made by the Cape Abilities “Turtle Team” in Eastham as part of a partnership with Mass Audubon’s Wellfleet Bay Wildlife Sanctuary. The enclosures are used in terrapin nesting areas to protect the tiny turtle hatchlings from predators. Cape Abilities has provided Audubon with sturdy, handcrafted enclosures for a number of years, saving thousands of endangered terrapins. Our partnership is just one way Cape Abilities gives back to the community and provides participants with opportunities for involvement.

CAPE ABILITIES BOARD OF DIRECTORS

Chairman
Thomas A. LaTanzi, Wellfleet

Vice Chairman
David T. Robinson, Kingston

Treasurer
John N. Citron, South Harwich

Clerk
James Botsford, Orleans

Executive Director
Larry Thayer, Barnstable

Peter E. Bentivegna, M.D.
Osterville

Marion Broidrick
South Yarmouth

John Damon
Barnstable

Jeffrey Ehart
Osterville

Carol J. Kenner
South Chatham

Paul S. Lapuc
Chatham

Desiree Lavallee-Spinner
Osterville

Janice Nickerson
North Eastham

William Picott
Harwich Port

Dr. James Z. Taylor
North Eastham

Directors Emeriti:
John P. English, Yarmouth Port
John Milligan

Cape Abilities
895 Mary Dunn Road  Hyannis, MA 02601
508-778-5040  •  info@CapeAbilities.org
www.CapeAbilities.org