The mission of Cape Abilities is to serve individuals with disabilities by educating, counseling and providing residential, therapeutic, social and employment supports so as to empower them to achieve meaningful and valued roles in society.
For 45 years, Cape Abilities has been serving individuals with disabilities across Cape Cod. Our growth has been achieved through innovative programming and the commitment and generosity of the Cape Cod Community. Each and every day we work to find ways to make life better for the hundreds of individuals we serve. As this report illustrates, we have achieved unprecedented growth this past year and we are poised for vital expansion on several fronts.

Our latest program, the “Homestead Center - Moving Forward on the Autism Spectrum,” has made great strides. We have been working with an architect to develop plans for the center, and we are currently holding Autism Spectrum Disorder groups for individuals and families. The need for autism services on Cape Cod for young adults age 22 and older is vast. This initiative will be the first of its kind on Cape Cod to address the unique needs of this rapidly expanding population.

Plans are also underway to expand Cape Abilities Farm on Route 6A in Dennis. This project will better serve our participants and workers, meet the demands of our growing customer base and allow us greater involvement in the community by providing expanded volunteer and educational opportunities.

To fund these two important initiatives, we will be launching a capital campaign. Given the incredible level of community support we have continued to receive, we are confident that this capital campaign will be successful.

Thank you for your invaluable support and commitment to Cape Abilities. This is an exciting time for us and we look forward to sharing this journey with you.

Sincerely,

Larry R. Thayer
President/Executive Director

October, 2013

Cape Abilities Programs

- Completed improvements to a number of our homes, including new roofs, walkways and other projects
- Launched the Cape Abilities Homestead Center - Moving Forward on the Autism Spectrum program:
  - Engaged an architect to design plans for the center
  - Opened a satellite office in donated space at 939 Route 6A, Yarmouth Port for autism services
  - Met with the Homestead Neighborhood Association to ensure their support and cooperation as we develop the center in Marstons Mills
- Established support groups for both individuals and family members dealing with Autism Spectrum Disorder
- Expanded our SourceAmerica and AbilityOne contracts at Coast Guard Air Station Cape Cod by adding new facilities and contract modifications which resulted in $16,000 in additional revenue
- Significantly increased vocational services for our Mass Rehabilitation Community Integrated Employment clients, serving 72 participants with 24 community work placements and exceeding budgeted revenue by 11%
- Increased overall fundraising revenue by 18%
- Continued to strengthen public awareness via numerous media sources at both the local and national levels along with many speaking engagements to local groups
- For the 23rd consecutive year, we have ended our fiscal year with revenues exceeding expenses

Community Involvement

State Senator Dan Wolf, right, with Cape Abilities participant Joe Capello during a visit to Cape Abilities.

- Established a partnership with Sail Cape Cod to offer exciting new recreational opportunities for our Life Skills and Residential participants
- Chosen as one of three beneficiaries for CARE - Creating a Responsible Environment for the Cape & Islands, a philanthropy travel initiative promoting local community development and environmental conservation programs
- Invited to participate at the Cape & Islands United Way’s “Best Night of the Year” showcasing our award-winning tomatoes
- Hosted visits by Senate President Therese Murray and State Senator Dan Wolf
- Welcomed volunteer efforts by AmeriCorps, Cape Cod Lighthouse Charter School, Sturgis Charter School, Up with People, Holy Cross Alumni Association and many other community groups

About Our Cover

David, Roland and Steven enjoy their home in Yarmouth, one of 13 Cape Abilities homes where people with disabilities live in security, dignity and independence while still receiving the support they need.
Statement of Support, Revenue, and Expenses
For the Years Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2013*</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td>$10,212,907</td>
<td>$9,827,998</td>
</tr>
<tr>
<td>Commercial products and services</td>
<td>1,402,696</td>
<td>1,310,931</td>
</tr>
<tr>
<td>Investment and other revenue</td>
<td>73,790</td>
<td>29,888</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>11,689,393</td>
<td>11,168,817</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries and related</td>
<td>7,788,039</td>
<td>7,444,289</td>
</tr>
<tr>
<td>Occupancy</td>
<td>935,361</td>
<td>787,892</td>
</tr>
<tr>
<td>Transportation</td>
<td>500,524</td>
<td>469,698</td>
</tr>
<tr>
<td>Other program expenses</td>
<td>2,782,278</td>
<td>2,640,977</td>
</tr>
<tr>
<td>Legal, Audit and Other</td>
<td>230,803</td>
<td>208,869</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>12,237,005</td>
<td>11,551,725</td>
</tr>
<tr>
<td><strong>PROGRAM OPERATIONAL DEFICIT</strong></td>
<td>(547,612)</td>
<td>(382,908)</td>
</tr>
<tr>
<td><strong>SUPPORT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions, grants, gifts &amp; event net proceeds</td>
<td>668,657</td>
<td>566,160</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS FOR THE YEAR</strong></td>
<td><strong>$121,045</strong></td>
<td><strong>$183,252</strong></td>
</tr>
</tbody>
</table>

*Unaudited

Cape Abilities Businesses

- Launched Cape Abilities Furniture Rescue & Restore project, creating employment opportunities for our participants and providing refurbished furniture to sell at Cape Abilities Consignment & Thrift Shop and Cape Abilities Farm to Table Market & Gallery
- Collaborated with Centerville Pie Company to assist in their successful application for USDA certification
- Increased revenue for Cape Abilities businesses by 16%, making this our most successful year ever!
- Completed our 11th season of Welcome to Cape Cod Beach Buckets with over 30,000 visitors receiving our buckets and bags
- Farm to Table Market & Gallery launched a hugely successful weekly pie-eating contest featuring Centerville Pies, attracting more than 200 people of all ages to join the fun
- Created expansion plans for 6A Farm

People Cape Abilities Supports

People with Primary Disabilities of:

- Autism 77
- Developmental Disability 175
- Other 33
- Mental Health 36
- Seizure Disorder 3
- Head Injury 17
- Other 33

Program participants*

- Vocational 265
- Life Skills 148
- Residential 117
- Info and Referral 196

* Individuals may participate in more than one program
Cape Abilities is extremely grateful to the many organizations, businesses and individuals who help ensure our participants are active members of the Cape Cod community. Whether it’s providing recreational and learning opportunities, paid jobs, donating much-needed equipment, participating in one of our fundraising events or volunteering, every instance of community involvement heightens public awareness of our mission and helps us carry out our work supporting people with disabilities across the Cape.

The photos shown here are just a small sampling of the wonderful events our participants enjoyed through the continued support and outstanding generosity of so many. We are truly proud and grateful to be part of this wonderful community.