I was raised to believe that you can never say thank you enough. Therefore, let me begin this letter by thanking you for helping Cape Abilities have such a successful year! Your annual support throughout my tenure as President and Executive Director has made it possible for Cape Abilities, and the individuals we support, to prosper and thrive in ways never before imagined.

For 46 years, Cape Abilities has been serving individuals with disabilities across Cape Cod. Our growth has been achieved through innovative programming and the commitment and generosity of the Cape Cod community. Each and every day we work to find ways to make life better for the hundreds of individuals we serve.

The quality of our Cape Cod communities as a whole is dependent on the contributions each member makes. Our mission, to support the quality of life for individuals with disabilities so that they may contribute as valued members of their communities, is part of our fabric. The support we have received from individuals like yourself, local and national businesses, civic and volunteer groups has created unique partnerships that have led to new, beneficial opportunities for the entire organization.

This annual report gives you a brief look at some of our accomplishments over the past year. Behind each of these bullet points are the unique and very moving stories of individuals whose lives have been changed. The agency has grown significantly over the years, and we remain committed to providing the best possible services that enable each individual to maximize their success. Your contributions have made these truly amazing stories possible, and I thank you for being an important part of Cape Abilities.

As Senator Elizabeth Warren said during her visit to our Route 6a farm this summer, “Cape Abilities is powerfully important to our future and to our community.” Your invaluable support and commitment to our mission ensures that we remain in this positive light. This is an exciting time for us, and I thank you for helping Cape Abilities have such a successful year! Your annual support throughout my tenure as President and Executive Director has made it possible for Cape Abilities, and the individuals we support, to prosper and thrive in ways never before imagined.

Thank you, so very much.

Sincerely,

Larry R. Thayer
President/Executive Director

2014 YEAR IN REVIEW

Cape Abilities Programs

• Developed the new Community Based Day Support program that is specifically designed to provide our members with greater opportunities to volunteer, engage and work within the Cape Cod community as well as life skills training
• Established Autism Support Group meetings as a free networking and support activity for families with adults on the autism spectrum
• Expanded services and increased staffing to meet the growth of our Life Skills, Adult Family Care and Residential programs, and to enhance our members’ daily activities and long term care
• Significantly increased vocational services for our Mass. Rehabilitation Community Integrated Employment clients, serving 83 participants with 20 community work placements and exceeding budgeted revenue by 13%
• Restructured the debt of the organization through Bond funding and increased overall fundraising revenue 22%
• Developed a five-year Information Technology plan and invested in touch screens, smart boards, white boards, and laps tops to improve services and further the technological education of our participants
• Ended our 24th consecutive year with revenue exceeding expenses, and maintaining administrative costs at or below 10% despite program and entrepreneurial growth

Community Involvement

U.S. Senator Elizabeth Warren visited our 6A Farm in Dennis

• Began a new Cape Able group for individuals in our life skills program to become more actively involved in issues that affect their community
• Lead the first-ever Autism Awareness Month program (Light It Up Blue) on the Cape
• Hosted numerous elected officials including U.S. Senator Elizabeth Warren, Governor Deval Patrick, Congressman Bill Keating and other local officials
• Awarded Community Champions plaques to Walmart of Falmouth, the U.S Coast Guard and Atria Senior Living in Falmouth for employing our participants
• Welcomed volunteer efforts by Cape Cod Lighthouse Charter School, Northside United Methodist Church, Pope John Paul II High School, Holy Cross Alumni-Cape Cod, and many other community groups

About Our Cover

Team Cape Abilities competitors Kelsey Varzeas and Anthony Rubino cross the finish line of the 2014 New Balance Falmouth Road Race. Our eight-member road racing team raised more than $12,000 to help support the individuals we serve.

October, 2014

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Team Cape Abilities competitors Kelsey Varzeas and Anthony Rubino cross the finish line of the 2014 New Balance Falmouth Road Race. Our eight-member road racing team raised more than $12,000 to help support the individuals we serve.
Statement of Support, Revenue, and Expenses  
For the Years Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td>$11,890,054</td>
<td>$10,212,907</td>
</tr>
<tr>
<td>Commercial products and services</td>
<td>1,512,024</td>
<td>1,402,696</td>
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<tr>
<td>Investment and other revenue</td>
<td>137,150</td>
<td>73,790</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>13,539,228</strong></td>
<td><strong>11,689,393</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries and related</td>
<td>8,632,620</td>
<td>7,788,039</td>
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<tr>
<td>Occupancy</td>
<td>1,034,225</td>
<td>935,361</td>
</tr>
<tr>
<td>Transportation</td>
<td>548,131</td>
<td>500,524</td>
</tr>
<tr>
<td>Other program expenses</td>
<td>3,176,604</td>
<td>2,640,977</td>
</tr>
<tr>
<td>Legal, Audit and Other</td>
<td>484,517</td>
<td>230,803</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>13,876,096</strong></td>
<td><strong>12,237,005</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROGRAM OPERATIONAL DEFICIT</td>
<td><strong>(336,868)</strong></td>
<td><strong>(547,612)</strong></td>
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</table>

<table>
<thead>
<tr>
<th>SUPPORT</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions, grants, gifts &amp; event net proceeds</td>
<td>790,490</td>
<td>668,657</td>
</tr>
</tbody>
</table>

| **CHANGE IN NET ASSETS FOR THE YEAR** | **$453,622** | **$121,045** |

**Cape Abilities Businesses**

- Developed a new retail and employment collaboration with the Chatham Bars Inn to operate the new Cape Abilities Farm Stand at the Chatham Bars Inn Farm
- Acquired through donation the sea salt-making business, Cape Cod Saltworks Sea Salt™
- Broke ground for the expansion of our Route 6A farm in Dennis
- Increased revenue for Cape Abilities businesses by 8%, another record-breaking year

**People Cape Abilities Supports**

- *People with Primary Disabilities of:
  - Developmental Disability 178
  - Mental Health 74
  - Head Injury 23
  - Seizure Disorder 5
  - Autism 41
  - Other 89

<table>
<thead>
<tr>
<th>Program participants*</th>
<th>Vocational 274</th>
<th>Life Skills 146</th>
<th>Residential 128</th>
<th>Info and Referral 216</th>
</tr>
</thead>
</table>

* Individuals may participate in more than one program
Cape Abilities is extremely grateful to the many organizations, businesses and individuals who help insure our participants are active members of the Cape Cod community. Whether it’s providing recreational and learning opportunities, paid jobs, donating much-needed equipment or participating in one of our fundraising events, every instance of community involvement heightens public awareness of our mission and helps us carry out our work supporting people with disabilities across the Cape.

The photos shown here are just a small sampling of the wonderful events our participants enjoyed through the continued support and outstanding generosity of so many. We are truly proud and grateful to be part of this wonderful community.

The mission of Cape Abilities is to serve individuals with disabilities by educating, counseling and providing residential, therapeutic, social and employment supports so as to empower them to achieve meaningful and valued roles in society.